

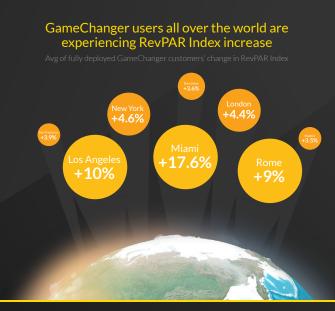


# GameChanger

# Your Command Center For Profitable Revenue Strategies

Duetto's GameChanger is a revenue strategy powerhouse that lets your team develop and implement unique strategies quickly and easily.

Ingesting more data than any other RMS, GameChanger puts advanced pricing analytics and segmentation tools at your fingertips to help you maximize booking revenues.



## +6.5% RevPAR Index

average lift of fully deployed customers

## 30-60 Days

average time from contract to full deployment

## 0 Minutes

wasted on waiting for optimizations or upgrading software

#### **Maximized Revenue**

Using Open Pricing, GameChanger enables you to price all room types, distribution channels, customer segments, and stay dates independently of each other to maximize revenue without closing any opportunity for a booking.

#### **Controlled Automation**

GameChanger is the only RMS that gives you efficiency and control because your unique, pre-set revenue strategy parameters guide the system's AutoPilot optimization.

### Flexible and Customizable

Segment and re-segment without losing data. Customize your home screen to give you that "morning cup of coffee" glance at the information that matters most.

#### Real-time Data and More of it

The Duetto platform is designed for real-time integration with systems across your entire tech stack. GameChanger ingests more data sources than any other RMS: web shopping regrets and denials, booking and reservation data, reviews and social media comments, and competitor information.

#### Zero Downtime

As the first RMS built on AWS multi-tenant cloud architecture, Duetto optimizes rates seamlessly and our users are always on the latest version, avoiding costly and time-consuming upgrades.

"GameChanger adds 5 to 10 points of RevPAR index in the hotels where it has been implemented. Honestly, I don't know of any other thing management could do to bump the Index like that"

#### Leland Pilsbury

Chairman of Thayer Lodging a Brookfield Company

Thayer Lodging Brookfield Hotel Properties

"Duetto allows us to be creative, and to change and adapt our strategies in fast changing environments"

#### Deniel Frey

VP Revenue Management of H-Hotels





# The competitive edge you need to stay on top of 24/7 global demand.

GameChanger makes sure that you start every day confidently, informed by real-time revenue data and accurate forward-looking forecasts. Being able to review booking trends at a glance, in real-time, gives you the power to act quickly in rapidly changing markets. Setting up the Autopilot feature in GameChanger allows you to safely automate repetitive daily tasks so you can focus on more strategic decisions. For quick analysis, you can grab detailed information about current bookings, and compare it with historical and future booking data, flipping easily between all three. GameChanger is the only revenue strategy tool that has the agility and responsiveness you need to keep up with today's dynamic global markets.



#### The Duetto Platform

To maximize revenue impact, use GameChanger with ScoreBoard and BlockBuster.

- ScoreBoard let's you build day-by-day forecasts in minutes, provides advanced analytics and uses machine learning to intelligently project bookings over time and by individual day.
- BlockBuster helps you find the optimal mix of group and transient business, anticipate risk, and work more efficiently with group sales teams.



## **Industry Leading Integrations**

Duetto offers real-time, HTNG-compliant integrations with leading applications throughout the hospitality application ecosystem.

- Our integrations go beyond standard summary level data, pulling in transactional information. This means smarter, more holistic pricing recommendations, and more granular reporting and business analytics.
- Duetto is built for real-time integration with any system that is able to support it.
- We work closely with your team to achieve the lowest variances between Duetto solutions, room inventory, and system of record.

#### **Dedicated to Your Success**



From on-boarding to ongoing success, our team of experienced revenue strategy professionals is with you every step of the way to make sure you reach your true profit potential with Duetto.

- We invest in a high-value customer success team made up of hotel industry veterans who are exceptionally proficient in revenue strategy as well as Duetto products.
- Our customers benefit from individual support and on-going thought-leadership as well as actionable best practices shared through subscription-only emails, newsletters, webinars, and in-person user events.



Custom Business Strategy	Create unique price and segmentation logic for maximum efficiency and competitive edge.
Market Intelligence & Competitor Rates	Competitor pricing, market demand, reviews and social media, booking and reservation data, search engines, marketing, guest data & more!
Autopilot	Automate as much or as little as you want, and with complete control over guidelines and parameters.
Regrets / Denials	Understand conversion on your site and maximize direct bookings in real-time.
Out of the box reports and visuals	Access dozens of best-practice reports and visuals with a click of the button.
Smart Alerts	Manage by exception.
Out of order management	Manage room inventory.
Event Tracking	Manage all your events in one place.